



SpectraLab

Scientific Incorporation

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Job Opportunity

We Are Hiring Now!!!

SpectraLab Scientific Inc. is a leading supplier of high-quality refurbished analytical laboratory equipment and consumables, providing complete solutions for laboratories and analytical institutions in industry, private and state-run test laboratories, universities and schools as well as for equipment manufacturers. We offer independent, full service and contract support for HPLC's, GC's, and related instruments. Our goal is to successfully employ state of the art technology, and uses selective materials to ensure our clients always benefit from quality products at a low cost.

The key for our success is to attract and retain the best people who deliver a high level of performance and skill. Within a flexible and minimum supervision workforce, self-motivated employees could fully refine their talents and expertise, and broaden their experience.

BUSINESS DEVELOPMENT MANAGER – TORONTO

The main purpose for your job is to consolidate our relationship with the existing customers, and develop working business relationships with the potential customers. You will be responsible to achieve sales targets, utilizing both prospecting and account management skills within an assigned territory. After comprehending company strategy, gaining and understanding our customers' needs is the most important key for you to be successful. The Business Development Manager conducts work via the phone and e-mail.

Required Qualifications:

- Bachelor degree or equivalent college diploma with focus on the chemistry engineering
- At least 5 years working experience in the area of customer service or sales
- Strong interpersonal skills
- Excellent verbal and written communication skills
- Strong problem-solving and organizational skills
- Self-motivated person who could work with minimum supervision

To apply, please send your resume to info@spectralabsci.com. Only qualified candidates will be contacted.